

StarCourse Offers a couple great sales opportunities:

- 1) Territorial Director
- 2) Direct Sales Manager in your particular Marketing Area
- 3) Working as a Sales Rep in your particular Marketing Area



## **Territorial Director**

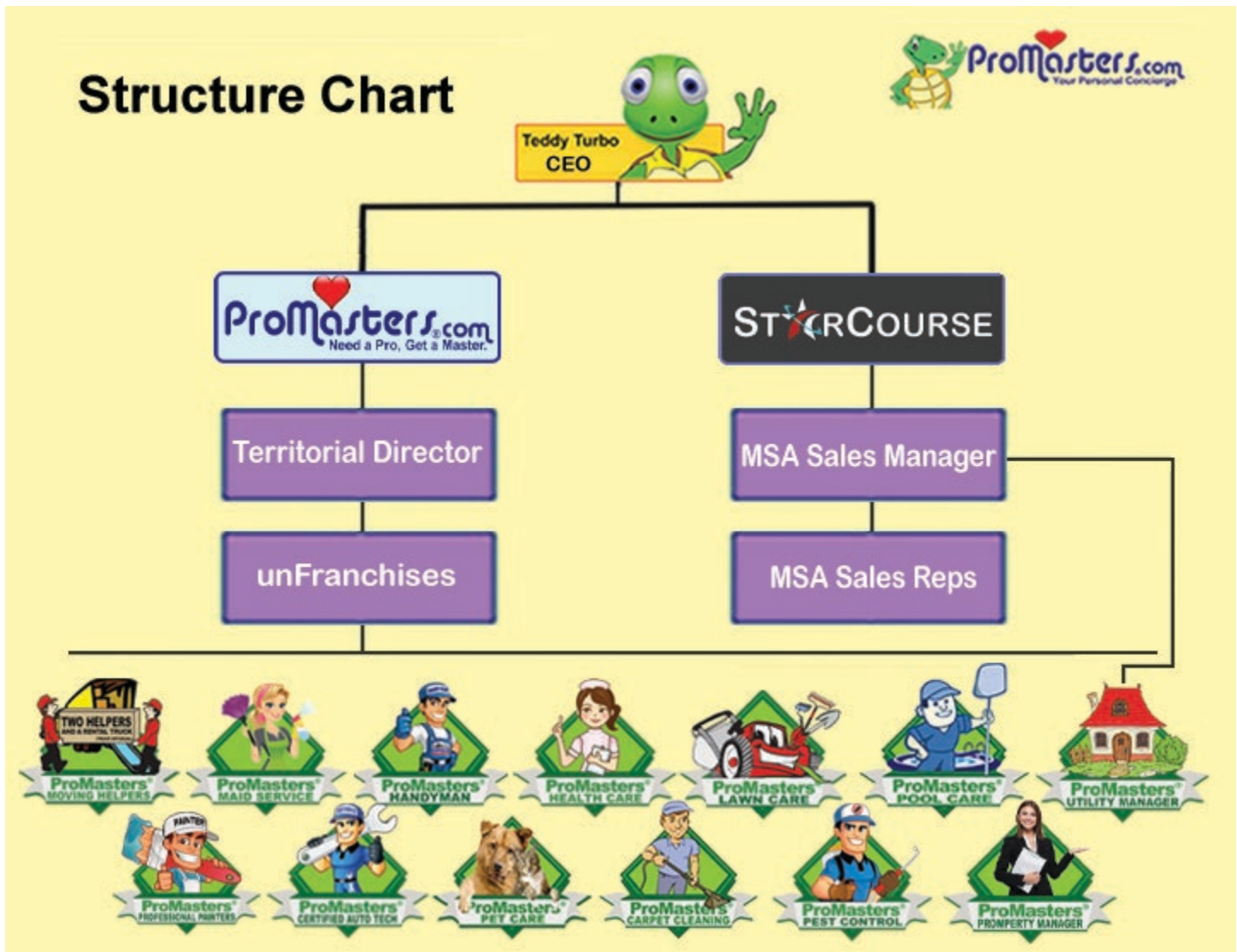
There are 5 US Districts. District Directors are in charge of selling/prospecting MSA Areas. We have a 14 month program for you to get to a monthly income of around \$9,000 or over \$100,000. Each District is Divided into Approximately 75 MSA's of which we concentrate on 35 of them with the highest populations. Your job is to help us recruit and maintain the unFranchises in your area.

## **Direct Sales Manager in your particular Marketing Area**

The most important position in the company is the Sales Manager for each MSA. They promote home services to the public mostly by putting D2D (Door to Door) Sales teams.

## **Sales Rep in your particular Marketing Area**

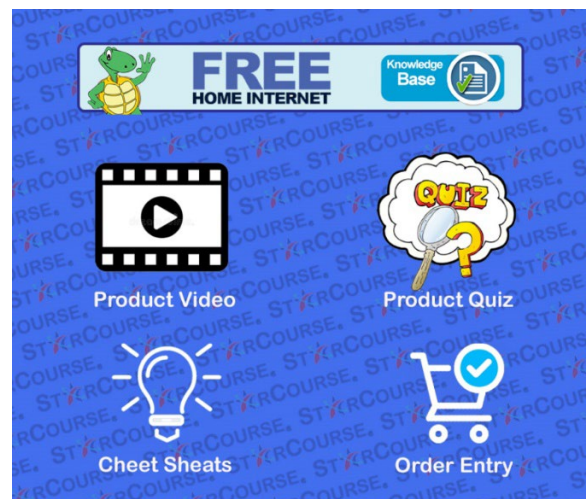
Individual Reps in the above areas. Enclosed you will find examples of commissions for Managers and Representatives. (Full list is available)



With the unFranchises listed above one of the most important is the Utility Manager. This is our Concierge service, which we build our Sales Organization to Sell Home Services. Which include: Internet, TV, Telephone, and all services offered by the other unFranchises. Which are but not limited to:

ProMasters Moving Helpers  
 ProMasters Handy Man  
 ProMasters Home Health Care  
 ProMasters Lawn Care  
 ProMasters Pool Care  
 ProMasters Painters

ProMasters Maid Services  
 ProMasters Mobile Mechanic  
 ProMasters Pet Care  
 ProMasters Carpet Cleaners  
 ProMasters Pest Control  
 ProMasters Property Manager



**Product Video-** Training Video on the product

**Product Quiz-** Quiz on the Product Video.

**Cheat Sheets-** Is a list of PDF's to help you under stand the product, order entry, and aids to show customers.

**Order Entry-** Is a link to enter your Order for Customer in.

PROVIDER OFFERS	BREAKDOWNS								
	TOTALS	CORP	Manager		PAYOUT		RESERVE		NET
<b>Reliant Energy (Texas Only)</b>									
12 months or less	\$100	\$15	\$5		\$80		\$16		\$64
24 > 12 months	\$175	\$26	\$9		\$140		\$28		\$112
> 24 months	\$225	\$34	\$11		\$180		\$36		\$144
Apartment SignUp	\$90	\$14	\$5		\$72		\$14		\$58
<b>Alder Home Security</b>									
A+ CREDIT GRADE	\$650	\$98	\$33		\$520		\$104		\$416
A HIGH CREDIT GRADE	\$650	\$98	\$33		\$520		\$104		\$416
A MID CREDIT GRADE	\$500	\$75	\$25		\$400		\$80		\$320
B CREDIT GRADE	\$350	\$53	\$18		\$280		\$56		\$224
C CREDIT GRADE	\$350	\$53	\$18		\$280		\$56		\$224
D CREDIT GRADE	\$200	\$30	\$10		\$160		\$32		\$128
E CREDIT GRADE	\$200	\$30	\$10		\$160		\$32		\$128
F CREDIT GRADE	\$200	\$30	\$10		\$160		\$32		\$128
X CREDIT GRADE	\$200	\$30	\$10		\$160		\$32		\$128
Z CREDIT GRADE	\$200	\$30	\$10		\$160		\$32		\$128
<b>AT&amp;T Residential</b>									
DirecTV Stream Low Risk	\$245	\$37	\$12		\$196		\$39		\$157
DirecTV Stream Medium Risk	\$145	\$22	\$7		\$116		\$23		\$93
DirecTV Stream High Risk	\$5	\$1	\$1		\$3		\$1		\$3
<b>Earthlink</b>									
EarthLink DSL	\$160	\$24	\$8		\$128		\$26		\$102
EarthLink HyperLink	\$160	\$24	\$8		\$128		\$26		\$102
<b>Frontier</b>									
Residential Internet	\$125	\$19	\$6		\$100		\$20		\$80
Residential Fiber Optic less than 500	\$200	\$30	\$10		\$160		\$32		\$128
Residential Fiber Optic 500 - 1 GIG	\$250	\$38	\$13		\$200		\$40		\$160
<b>WindStream</b>									
Solo HIS < 100 M (+\$25)	\$125	\$19	\$6		\$100		\$20		\$80
Solo HIS 100 M - 499 M (+\$50)	\$160	\$24	\$8		\$128		\$26		\$102
Solo HIS 500 M - 999 M (+\$75)	\$180	\$27	\$9		\$144		\$29		\$115
Solo HIS 1 GIG (+\$150)	\$200	\$30	\$10		\$160		\$32		\$128



## Territorial Director Recruiting for unFranchises

There are two types of people we are looking for:

**Small businesses** that are having problems competing with bigger competitors Because they lack the reasources. These can be found in services in Craigslist, oodle.com, Facebook Marketplace, and local on-line newspapers.

Job Seekers that are looking for jobs that may be interested in being their own boss. Thes individuals can be found in



## Recruiting unFranchises includes 2 steps:

- 1) Prospecting Resumes
- 2) Posting Jobs with revenue sharing

### Rating the Recruiters:

- 1) **Zip Recruiter** Post jobs for free. #1 rated hiring site in the U.S. 4 out of 5 employers who post a job on ZipRecruiter get a quality candidate in the first day. You can get a free trial for 4 days, then it is \$24 per day, but you have access to all there resumes.
- 2) **Indeed** Highest traffic job board in the U.S. Allows totally free job postings, with the option to boost visibility with pay-per-click ads. It is often the first place businesses go to post a job ad for free. It costs \$120 per month to search indeed resumes. Their free trial is 14 days.
- 3) **LinkedIn** is an American business and employment-oriented online service that operates via websites and mobile apps. Launched on May 5, 2003, the platform is primarily used for professional networking and career development, and allows job seekers to post their CVs and employers to post jobs. You can post free jobs on indeed.
- 4) **Monster** is your source for jobs and career opportunities. Search for jobs, read career advice from *Monster's* job experts, and find hiring and recruiting . Their free trial is 4 days.
- 5) **Free Listers** We will help Directors put free listings in their recruiting Areas. And help with the free trials and warn them, when the are over.

### JOB SEARCHES

**BEST OVERALL:** Indeed, SimplyHired, Ladders, Job Spider, Hubstaff, PostJobFree, Learn4Good, Startupers

**FREE TRIALS:** ZipRecruiter, MightyRecruiter, glassdoor, flexjobs

**SALES:** Ramped, the lions

### **Director's Responsibilities:**

Recruite and Maintain Unfranchise Base in their Territory.

### **Director's Compensation:**

20% of all monies collected by Corporation in their Territory, plus bonuses.

\$1,000 in bonuses in the First 2 Months:

1<sup>st</sup> Bonus: If in one month you recruit all main targets for “Two Helpers and a Truck” you will receive \$200.

2<sup>nd</sup> Bonus: If in next month you receive all main targets for “One Maid and a Mop” you will receive \$200.

3<sup>rd</sup> Bonus: If in one month you recruit all main targets for “Handy Man Can” you will receive \$200.

4<sup>th</sup> Bonus: If in one month you recruit all main targets for “HealthCare-MD” you will receive \$200.

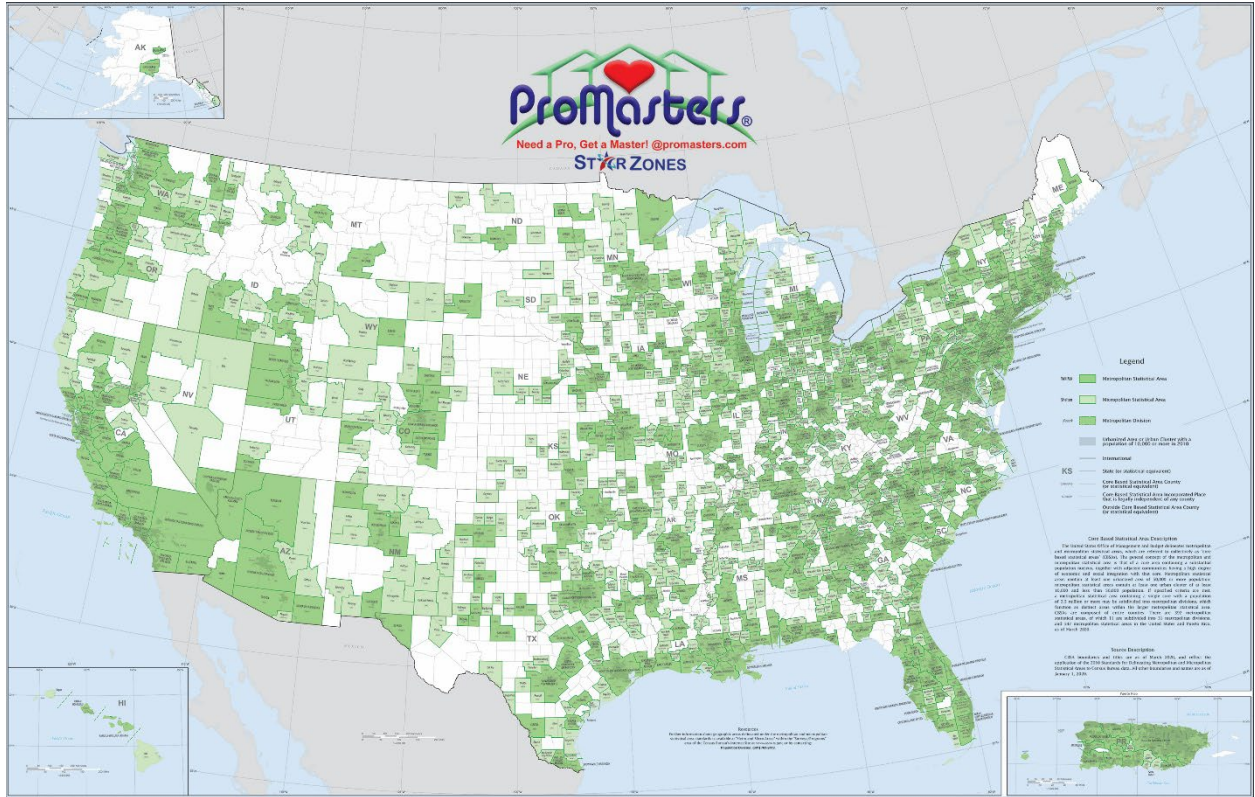
5<sup>th</sup> Bonus: If in one month you recruit all main targets for “Guy and a Brush” you will receive \$200.

\$700 bonuses in following months:

Month	Targets	Bonus	Secondary	Bonuses	unFranchises	Web Sharring	Profit Sharring	Totals
1+2	21	1000	0	0	0		0	1000
3	0	0	28	700	21	105	420	1225
4	0	0	28	700	53	265	1060	2025
5	0	0	28	700	81	405	1620	2725
6	0	0	28	700	109	545	2180	3425
7	0	0	28	700	137	685	2740	4125
8	0	0	28	700	165	825	3300	4825
9	0	0	28	700	193	965	3860	5525
10	0	0	28	700	221	1105	4420	6225
11	0	0	28	700	249	1245	4980	6925
12	0	0	28	700	277	1385	5540	7625
13	0	0	28	700	305	1525	6100	8325
14	0	0	14	350	333	1665	6660	8675

Then 28 unFranchise signups per month until you reach 350 unFranchises and we will help you along the way. **Our Success is your Success.**

## US Map



## unFranchise Video



## Website:

<https://promasters.com>